

222.

10.2.e)

Van: 10.2.e <10.2.e@dsm.com>
Verzonden: vrijdag 8 mei 2020 10:24
Aan: 10.2.e)
CC: 10.2.e ; 10.2.e
Onderwerp: FW: mbPP productie in NL - Reifenshauser offerte en contact info
Bijlagen: ZVA19XXXXXX_M1600.pdf; Solo-M-1600-288_012_6_77_57-00.2.pdf; Scramble for masks sees demand soar for Germany's 'golden fleece' _ Financial Times.pdf

Beste 10.2.e,

Naar aanleiding van ons gesprek zojuist en voor contact met Reifenshauser stuur ik je bijgaand de offerte zoals we die eerder deelden. 10.2.e is volgens onze informatie 10.2.e . Daarmee hebben we nog geen direct contact gehad. 10.2.e heeft contact met 10.2.e , 10.2.e , die gisteren aangaf dat de machine in januari zou kunnen worden geleverd (dit is gegaan van augustus naar februari en nu dus januari). Voeg nog een maand of twee toe voor turn key en we kijken daar draaien in april 2021. Dat is echt erg laat en we zouden voor Nederland, zorg en andere vitale sectoren, echt enorm gebaat zijn bij mbPP productie op eigen grond dit jaar, dus levering in augustus/sept.

Ondertussen werken we door aan Taiwan en dat is een kwestie van uren/dagen om daar de laatste informatie te krijgen, maar met een aantal veel onoverzichtelijke risico's die we moeten nemen, Reifenshauser blijft de geprefereerde optie, net over de grens, turn key, en ook omdat zij de Innovatec machines maken en we dat materiaal inmiddels goed kennen.

Houd me graag op de hoogte
Dank voor jullie inspanning!

10.2.e

From: 10.2.e <10.2.e@dsm.com>
Sent: Thursday, April 16, 2020 3:05 PM
To: 10.2.e @minezk.nl; 10.2.e <10.2.e@dsm.com>
Subject: FW: Two MB PP lines for the Netherlands

Hi 10.2.e, 10.2.e,
Please find enclosed the offer of one machine. Pushed for August but this still needs to be negotiated ...close to sign the contract. Looking forward to the info from Taiwan.

Best,
10.2.e

From: 10.2.e <10.2.e@reifenshauser.com>
Sent: Thursday, April 16, 2020 12:47 PM
To: 10.2.e <10.2.e@dsm.com>
Subject: AW: Two MB PP lines for the Netherlands

CAUTION - This email originated from outside DSM
Please forward suspicious emails as attachments to phishing@dsm.com

Dear 10.2.e,

Please find attached our quotation and layout. The surcharge for full erection is 250.000 EUR.

I understand but the delivery time needs to be verified by order. At time it is quite worse, because of all this planned projects. If there are changes we can ship earlier, but at time our production planning is full. So lets check, when we are close to sign a contract.

Best regards

10.2.e

10.2.e

Dipl.-Kfm. (FH) | 10.2.e

Reifenhäuser Reicofil GmbH & Co. KG

Spicher Strasse 46, 53844 Troisdorf, Germany

T +49 2241 93261-114

F +49 2241 93261-744

10.2.e [@reifenhauser.com](mailto:10.2.e@reifenhauser.com)

<https://clicktime.symantec.com/3M7cZPHmjEq5ghxYMxUWcMV6H2?u=www.reicofil.com>

Reicofil Quality Service

+49-2241-93261-140 (Technical Hotline)

+49-2241-93261-141 (Spare Parts Hotline)

Service@Reicofil.com



Von: 10.2.e <10.2.e@dsm.com>

Gesendet: Donnerstag, 16. April 2020 12:33

An: 10.2.e <10.2.e@reifenhauser.com>

Betreff: RE: Two MB PP lines for the Netherlands

For Internal Use Only

Dear 10.2.e,

Fully understand timing will be an issue; we would be more looking for the first line in August....second more in line with your planning...

My contact details

10.2.e

DSM Resins & Functional Materials

Strawinskylaan 104

1077XV Amsterdam

The Netherlands

Please be advised that the final order will be issued by the Dutch government of EKZ (Economic Affairs and Climate)

My mobile phone: +31 6 10.2.e

Best regards,

10.2.e

From: 10.2.e 10.2.e <10.2.e@reifenhauser.com>
Sent: Thursday, April 16, 2020 12:16 PM
To: 10.2.e <10.2.e@dsm.com>
Subject: DSM: Two MB PP lines for the Netherlands

CAUTION - This email originated from outside DSM
Please forward suspicious emails as attachments to phishing@dsm.com

Dear 10.2.e,

Could you kindly send me your contact details?
For the quotation, I need also your address.

Best regards

10.2.e

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Dipl.-Kfm. (FH) | 10.2.e

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